



## Bay Bridge Marina looks to gain competitive edge with major renovations by local contractor – STEVENSVILLE, MD



*Discussing Phase 2 of the Bay Bridge Marina renovation are, from left, Mark Dissen, vice president, Dissen & Juhn Company and project manager for Bay Bridge Marina project, and Thomas J. Hacker, Asset Manager, Brothers Property Corporation.*

Year-round pleasure boaters and weekend warriors have something in common – they both want and expect the biggest and the best when it comes to marina services and amenities. The demand for bigger boat slips and tech services like Wifi Internet access create a highly discriminating customer whose needs must be met to remain competitive in the marina industry.

A desire to stay on the leading edge of their competition was one of the reasons Brothers Property Corporation, the management company that oversees the marina, decided to do a major renovation during last year's off season. However, the decision was much easier than the execution as the work needed to be completed on time not only for the launch of the 2010 boating season, but also for the marina's showcase event, the Bay Bridge Boat Show. In normal winters the project would be a no-brainer, but given last season's record-breaking snowfall and the job became more of a challenge for local marine contractor Dissen & Juhn Company of Stevensville.

"Dissen & Juhn has a great reputation in the industry. They are noted for their reliability, attention to detail and the value that they bring to every project," says Thomas J. Hacker, Asset Manager, Brothers Property Corporation. "It is a credit to Dissen & Juhn that they were able to complete the job not only on budget, but also on time despite obstacles that were totally out of their control," he adds.

The project included replacing 69 slips with new, aluminum-framed floating docks, 30% of which were reconfigured to handle 60' vessels. In addition, more than

800 linear feet of main docks and 3,000 linear feet of finger piers were assembled and installed. Major utility work included replacing the electric, water, standpipe and fuel systems. The dock shop was also replaced.

Bay Bridge Marina, 357 Pier One Road, Stevensville, is a full service marina. The 40 acres of landscaped grounds features a 331-slip full service marina with floating piers for boats from 40 to 60 feet and dockage to 100 feet. Amenities include a fuel dock offering gas and diesel as well as restaurants, a pool, nearby shops, ships store, service department, and winter storage.

Each year the Bay Bridge Marina is host to the Mid-Atlantic's largest spring boat show for both new and premium brokerage boats. Vendors from all over the country come to show off the newest and latest trends in boating.

Dissen & Juhn Company has been serving the needs of waterfront property owners for more than 35 years. The firm's Stevensville office serves the Chesapeake and Delaware Bays, the Potomac River and northern Virginia.

In addition to providing dredging and pile driving services, Dissen & Juhn has extensive experience in the design and construction of timber vehicular and pedestrian bridges and boardwalks, fixed and floating docks, breakwater, bulkheads and stone revetments, boat ramps, and a variety of other marine structures. For more information, call (410) 604-1802 or (888) 578-5779 or visit [www.dissen-juhn.com](http://www.dissen-juhn.com).