

CAPABILITY STATEMENT

The Dissen & Juhn Company combines the agility and customer focus of a small company with heavy construction capabilities rarely found in a firm of its size. The firm's commitment to maximizing customer value and its proven track record in reliability, safety, environmental stewardship and technical competency are the qualities that has allowed Dissen & Juhn Company to become the region's pre-eminent marine and foundation contractor.



DISSEN & JUHN COMPANY
Marine Contractors

SUMMARY OF QUALIFICATIONS

Over the past 45 years, the Dissen & Juhn Company has completed more than 1,000 marine construction projects for public and private customers throughout the Chesapeake and Delaware Bays and their tributaries as well as on Lake Ontario and New York's inland waterway.

Dissen & Juhn's strengths and unique qualifications include:

- A highly trained and experienced team of construction professionals, which includes heavy equipment operators, carpenters, pile drivers, and engineers.
- Extraordinary project engagement from top down and bottom up. As a second generation, family-owned business, the owners of the firm are personally involved in each project. Its management team includes multiple engineering disciplines, and onsite managers, supervisors and foremen with extensive experience in all facets of marine construction.
- On staff engineers to address design, construction, use, and maintenance issues.
- A solid financial base with ample bonding capacity and open lines of credit, as well as full insurances, including General Liability, Inland Marine, Hull, P&I, E&O, Builders Risk, Pollution, and Workers Compensation.

COMPANY HISTORY

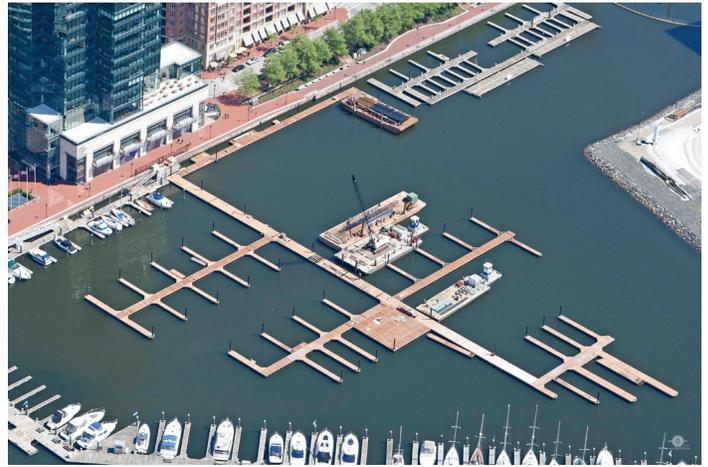
The Dissen & Juhn Company is a full-service marine and foundation contractor. The firm was established in 1973 in western New York when Gilbert Dissen and Martin Juhn acquired the assets of the construction division of Marine Resources Inc. (MRI), a Rochester, NY-based marine technology company specializing in underwater acoustics. Throughout the 1970s and 1980s the company grew steadily, eventually expanding into Maryland in 1977.

MARKETS SERVED

Dissen & Juhn Company serves the Mid-Atlantic market with particular emphasis on the Chesapeake and Delaware Bays, the Potomac River and northern Virginia.

In addition to pile driving and dredging, principle markets for the firm include:

- Design-Build Services
- Fixed Timber Docks
- Floating Docks
- Bulkheads
- Full Marina Utilities
- Stone Revetments and Living Shorelines
- Timber, Vehicular and Pedestrian Bridges



HONORS AND AWARDS

Dissen & Juhn has received numerous accolades over the years. Recent awards include:

- Associated Builders & Contractors, Chesapeake Shores Chapter "Excellence in Construction" Awards for 2018, (Harbor East Marina, Baltimore's Inner Harbor); for 2017, (Riverfront Redevelopment Pier, New Castle, DE and Stevenson University Pedestrian Bridge, Owings Mills, MD); and for 2012 (Town of Perryville Pier and Floating Dock).
- United States Navy, Naval Facilities Engineering Command "Certificate of Appreciation in recognition of Exemplary Performance contract (West Basin Marina Repair and Expansion; July 21, 2003

EQUIPMENT

Dissen & Juhn Company owns an inventory of heavy construction equipment giving the firm unique flexibility to take on a wide range of projects. Chief among its equipment are work boats, barges, winches, cranes, excavators, loaders, forklifts, and pile driving equipment.

CLIENT LIST

Principle customer groups include various federal, state, and local governmental agencies, commercial marinas and yacht clubs, real estate development and utility companies, and other commercial entities with facilities on or near the waterfront.

Clients include:

- Harbor East, LLC
- U.S. Naval Academy
- Naval Air Station Patuxent River
- United States Army Corps of Engineers
- United States Coast Guard
- Maryland Department of General Services
- St. Mary's City College
- Numerous local government agencies, including Chestertown and Cambridge, Md. and Anne Arundel, Talbot, Queen Anne's, Kent, and Dorchester counties

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