

CAPABILITY STATEMENT

The Dissen & Juhn Company combines the agility and customer focus of a small company with heavy construction capabilities rarely found in a firm of its size. Dissen & Juhn is committed to maximizing customer value – quality, delivery, and service – all at a competitive price. Its focus on value and ability to be versatile are what sets the firm apart as the region’s pre-eminent marine contractor. Its proven track record in reliability, safety, environmental stewardship and technical competency make Dissen & Juhn the “go-to” firm for marine and foundation construction.



DISSEN & JUHN COMPANY
Marine Contractors

SUMMARY OF QUALIFICATIONS

Over the past 41 years, the Dissen & Juhn Company has completed more than 1,000 marine construction projects for public and private customers throughout the Chesapeake and Delaware Bays and their tributaries as well as on Lake Ontario and New York’s inland waterway.

Dissen & Juhn’s strengths and unique qualifications include:

- A highly trained and experienced team of construction professionals, which includes heavy equipment operators, carpenters, pile drivers, and engineers. Its current workforce boasts an average length of employment of 13 years.
- Extraordinary project engagement from top down and bottom up. As a second generation, family-owned business, the owners of the firm are personally involved in each project. Its management team includes multiple engineering disciplines, and onsite managers, supervisors and foremen have extensive experience in all facets of marine construction.
- On staff engineers to address design, construction, use, and maintenance issues.
- The firm owns all of its own primary heavy construction equipment, including cranes, excavators, barges, and work boats.
- A solid financial base with ample bonding capacity and open lines of credit, as well as full insurances, including General Liability, Inland Marine, Hull, P&I, E&O, Builders Risk, Pollution, and Workers Compensation.

COMPANY HISTORY

The Dissen & Juhn Company is a full-service marine and foundation contractor. The firm was established in 1973 in western New York when Gilbert Dissen and Martin Juhn acquired the assets of the construction division of Marine Resources Inc. (MRI), a Rochester, NY-based marine technology company specializing in underwater acoustics. Throughout the 1970s and ’80s the company grew steadily, eventually expanding into Maryland in 1977.

MARKETS SERVED

Dissen & Juhn Company serves the Mid-Atlantic market with particular emphasis on the Chesapeake and Delaware Bays, the Potomac River and northern Virginia.

In addition to pile driving and dredging, principle markets for the firm include:

- Fixed and Floating Docks
- Bulkheads
- Stone Revetments and Living Shorelines
- Timber, Vehicular and Pedestrian Bridges
- Design-Build Services



HONORS AND AWARDS

Dissen & Juhn has received numerous accolades over the years. Recent awards include:

- Associated Builders & Contractors, Chesapeake Shores Chapter “Excellence in Construction” Awards for 2012 (Town of Perryville Pier and Floating Dock), 2009 (Bohemia Bay Yacht Harbour Bulkhead), 2008 (Marina Expansion & Reconstruction of the Cambridge, MD Municipal Marina), and 2007 (Timber Bridge at MacPhail Woods)
- United States Navy, Naval Facilities Engineering Command “Certificate of Appreciation in recognition of Exemplary Performance contract (West Basin Marina Repair and Expansion; July 21, 2003)

EQUIPMENT

Dissen & Juhn Company owns an inventory of heavy construction equipment giving the firm unique flexibility to take on a wide range of projects. Chief among its equipment are work boats, barges, winches, cranes, excavators, loaders, forklifts, and pile driving equipment.

CLIENT LIST

Principle customer groups include various federal, state, and local governmental agencies, commercial marinas and yacht clubs, real estate development and utility companies, and other commercial entities with facilities on or near the waterfront. Clients include:

- U.S. Naval Academy
- Naval Air Station Patuxent River
- United States Army Corps of Engineers
- United States Coast Guard
- Maryland Department of General Services
- City of Cambridge, Md.
- Anne Arundel County, Md.
- Talbot County, Md.
- Queen Anne’s County, Md.
- Kent County, Md.
- Dorchester County, Md.
- St. Mary’s City College